

**CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE/SINGLE SOURCE PURCHASE**

Requesting Department: Utilities / Water Reclamation 02/21/2024

Vendor Name: Hudson Pump and Equipment (Marcus Papp)

Address: 3524 Craftsman Boulevard, Lakeland, FL 33803

Phone: (863) 665-7867 E-Mail: rburna@tencarva.com

Price: \$191,889.00

Description of item to be procured:

12-inch Diesel powered back up pump for emergency use at the Contact Chamber Transfer Well for the Southwest Water Reclamation Facility. This pump will be permanently mounted in place. The pump is used when a power outage occurs and MCC power can be brought back online. This pump will keep the water flowing to our Reuse holding tanks to feed the Reuse system.

1.) Uniqueness of vendor's item/service: How is this vendor uniquely qualified to provide the product/service:

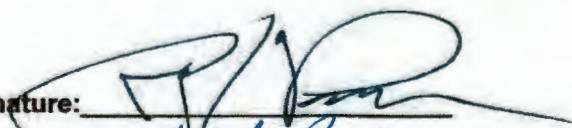
Hudson Pump and Equipment is the exclusive, sole-source Vendor for Gorman Rupp Pumps and supplier of OEM replacement and repair parts.

2. Market Research: Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

The Water Reclamation Division utilizes Gorman Rupp Pumps citywide for use as backup pumps for lift stations as well as transfer of canal water from one system to another. Other products are available on the marketplace but due to current design, dimensions, and layout, it is more cost effective to utilize Gorman Rupp Pump for this application at the Southwest Water Reclamation Facility.

3. Proposed Actions: Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature:  Date: 2/21/24
Approval: Procurement Manager: Wanda Koop (not to exceed \$50,000) Date: 2/28/24
Approval: City Manager: Joanne Barron (not to exceed \$100,000.00) Date: 3/1/24

Council authorization required if exceeding \$100,000.00


Revised 1/6/20 - Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

Dept. using Resolution 266-23 line item 81

MEMORANDUM

CITY OF CAPE CORAL
UTILITIES DEPARTMENT

TO: Mike Ilczyszyn, City Manager
Mark Mason, Finance Director
Wanda Roop, Procurement Manager

FROM: Jeff Pearson, Utilities Director 

DATE: February 21, 2024

SUBJECT: Sole Source Request to Hudson Pump

The Water Reclamation Division is requesting approval of a sole source purchase order in the amount of \$191,889.00 for Hudson Pumps and Equipment, including shipping, to purchase one (1) Gorman Rupp, 12-inch diesel pump.

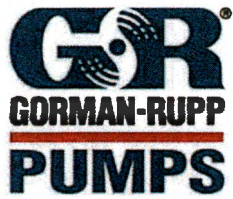
The Southwest Water Reclamation Facility (WRF) will utilize this pump for emergency back up in the case of a motor control center (MCC) failure to keep effluent water flowing into the reuse storage tanks. Currently, the pump in place is inoperable and due to age, parts are no longer available to make necessary repairs. Having this pump in place prevents the plant from having an overflow during a power outage and has been used many times in the past to keep water flowing while maintaining the plant treatment process. Facility staff are trained and capable of repairing the pumps once proper parts are secured. Repair of the pumps versus replacement is evaluated based on cost of repairs over the lifetime of each pump.

Funds have been budgeted in fiscal year 2024 and are available under Resolution 266-23, Tyler Operating Account #400-36016-564101, line #81 "Replace Pumps/Motors".

Hudson Pumps and Equipment is the exclusive sole source representative for the state of Florida for Gorman Rupp Pumps and supplier of OEM replacement and repair parts for the majority of the State of Florida.

JP:ap (Sole Source Request to Hudson Pump)

C: Jeff Walter, Water Reclamation Manager
Marcus Papp, Utilities Maintenance Supervisor



January 10, 2023

To: Whom It May Concern:

Subject: **Authorized Gorman-Rupp Municipal Engineered Systems Wastewater Sales Representation - Calendar Year 2023**

The Gorman-Rupp Company is a world leader in the production of pumps and package systems for a diversified market. Our marketing strategy has been to establish a network of factory authorized distributorships trained to apply equipment unique to specific hydraulic markets. Some examples of these markets areas are construction, petroleum, industrial, fire and municipal wastewater. Our representatives are specialists and very knowledgeable within their market area and dedicated to helping you select and maintain the proper equipment for your application.

Please be advised that Hudson Pump & Equipment is our authorized distributor for wastewater equipment, parts and repair for the territory defined below:

Florida: The State of Florida, excluding the panhandle counties of: Escambia, Santa Rosa, Okaloosa, Walton, Holmes, Jackson, Washington, Bay, Calhoun, Liberty and Gulf.

Hudson Pump & Equipment is responsible for supplying all Gorman-Rupp pumps and Gorman-Rupp parts used in municipal sewage lift stations or treatment plants, including individual units installed in the municipal collection systems.

Hudson Pump & Equipment
3524 Craftsman Blvd.
Lakeland, FL 33803
Phone: (863) 665-7867
Fax: (863) 666-5649

We thank you for your interest in Gorman-Rupp products and look forward to working with you in any upcoming projects.

Kind Regards,

A handwritten signature in black ink, appearing to read 'Vince Baldasare', is written over a light blue horizontal line.

Vince Baldasare, Sales Manager
Engineered System Sales

VB:dd

THE GORMAN-RUPP COMPANY • MANSFIELD DIVISION

P.O. Box 1217 • Mansfield, Ohio 44901-1217 • Tel: 419-755-1011 • Fax: 419-755-1251 • Email: grsales@gormanrupp.com • www.GRpumps.com



Pump & Equipment

A Division of Tencarva Machinery Company

Quote No: 120723RB4
Customer: City of Cape Coral
Location:
Attn: Marcus Papp
Email: mpapp@capecoral.gov
From: Roger Burna/Scott Chisholm

3524 Craftsman Boulevard • Lakeland, FL • 33803
Tel: (863) 665-7867 • Fax: (863) 667-2951

Municipal Division

Date: 12/07/23
No. Pages: 1
Terms:
F.O.B.: Delivered
Freight included

Subject:

We are pleased to quote as follows:

Qty	Description	Price Each	Extension
1	<i>Gorman Rupp priming assisted, centrifugal, sound-attenuated, environmental silent pump, pump w/autostart, Model PA12A60-B-4045H FT4-ESP, size 12"x12", with turbocharged Final Tier IV John Deere diesel engine on skid (with special features as on ref. Serial Number 1734908N)</i>	\$191,889.00	\$191,889.00
		Total:	\$191,889.00

With the Following Notes:

1. A Dual Float Switch is included.
2. 12V Battery, 24V Solar Charger, 12V Solar Charger, Additional Batteries, and Electrical Outputs also included.
3. **Freight is included.**
4. Delivery: To Be Determined.

Best Regards,

Roger Burna

phone: (863) 665-7867
fax: (863) 666-5649
e-mail: rburna@tencarva.com

RESOLUTION 266 - 23

A RESOLUTION OF THE CITY OF CAPE CORAL, FLORIDA, APPROVING THE PURCHASE BY THE CITY MANAGER OF BUDGETED FY 2024 CAPITAL EQUIPMENT, FLEET AND CORRESPONDING PERIPHERAL EQUIPMENT AND HARDWARE AND SOFTWARE, FUNDED BY THE GENERAL FUND, SPECIAL REVENUE FUND, ENTERPRISE FUNDS, AND INTERNAL SERVICES FUNDS, AS SET FORTH IN EXHIBIT A; APPROVING THE DISPOSAL OF ANY CITY-OWNED SURPLUS TANGIBLE PERSONAL PROPERTY; PROVIDING AN EFFECTIVE DATE.

WHEREAS, the FY 2024 budget for the City of Cape Coral, as approved by Council on September 21, 2023, provides amounts budgeted for each fund for identified purchases set forth in Exhibit A; and

WHEREAS, pursuant to City Code of Ordinances Chapter 2, Article VII, Division 1, Section 2-142(e), the City Manager has the authority to execute all procurement-related purchase orders, contracts, contract amendments and contract renewals in excess of \$100,000 after City Council approval and in accordance with all applicable requirements of Article VII, Division 1, including but not limited to all applicable procurement procedures identified in Section 2-144 of the City Code of Ordinances; and

WHEREAS, pursuant to the Code of Ordinances, Section 2-141(c), the City Council may authorize the waiver of procurement procedures upon the recommendation of the City Manager that it is in the City's best interest to do so to obtain goods and services which cannot be acquired through the normal purchasing process due to insufficient time, the nature of the goods or services, or other factors. Purchases authorized by the waiver process shall be acquired with such competition as is practicable under the circumstance and only after a good faith review of all available sources and negotiation as to price, delivery and terms; and

WHEREAS, because the equipment, fleet, hardware, and software identified for procurement cover a wide range of assets, equivalents are used where applicable, and the purchases may be reviewed and re-prioritized based on use and resource needs; and

WHEREAS, the City Code of Ordinances Chapter 2, Article VII, Division 3, Section 2-154 identifies the procedures and requirements for the proper disposition of surplus City-owned tangible personal property; and

WHEREAS, the City Manager requests Council approval to purchase the Equipment, Fleet, Hardware, and Software items identified in Exhibit A as adopted in the FY2024 budget in which the General Fund, Special Revenue Fund, Enterprise Funds, and Internal Services Funds, provide funding; and

WHEREAS, the City Manager requests City Council to authorize the waiver of procurement procedures for the purchase of the items identified in Exhibit A if the City Manager finds that it is in the City's best interest to do so to obtain goods and services which cannot be acquired through the normal purchasing process due to insufficient time, the nature of the goods or services, or other factors; and

WHEREAS, the City Council finds that, in order to avoid unnecessary delays due to vehicle and equipment failures and to eliminate redundancy in the administrative process, it is in the best interest of the City to approve at this time the execution by the City Manager or his designee of all procurement-related purchase orders, contracts, contract amendments and contract renewals in excess of \$100,000 for the purchase of any and all of the new and replacement equipment, fleet, hardware, and software identified in Exhibit A that have not yet been purchased.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF CAPE CORAL, FLORIDA, AS FOLLOWS:

Section 1. The City Council hereby approves the execution by the City Manager or his designee of all procurement related purchase orders, contracts, contract amendments and contract renewals in excess of \$100,000 pursuant to City Code of Ordinances Chapter 2, Article VII, Division 1, Section 2-142(e) for purchases of new and replacement equipment, fleet, hardware, and software, identified in Exhibit A as adopted in the FY2024 budget in which the General Fund, Special Revenue Fund, Enterprise Funds, Internal Services Funds provide funding. The

City Manager and his staff shall, at all times, comply with all applicable procurement procedures identified in Section 2-144 of the City Code of Ordinances.

Section 2. The City Council hereby approves the waiver of procurement procedures in the event the City Manager believes that it would be in the City's best interest to obtain any equipment, fleet, hardware, or software identified in the attached Exhibit A outside of the normal procurement procedures identified in Section 2-144 of the City Code, pursuant to Section 2-141(c).

Section 3. The City Council hereby approves the reprioritization of equipment, vehicles and corresponding peripheral equipment, hardware, and software identified in Exhibit A based upon review of current needs.

Section 4. If, as the result of a purchase of a replacement capital asset identified in Exhibit A, the City Manager determines that any City-owned tangible personal property is surplus, the City Manager is hereby authorized to dispose of the surplus property as provided in Section 2-154(c) of the City Code of Ordinances. Pursuant to Section 2-154(c)(6), a periodic report shall be submitted for any items sold at auction.

Section 5. This Resolution shall take effect immediately upon its adoption.

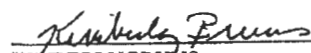
ADOPTED BY THE CITY COUNCIL OF THE CITY OF CAPE CORAL AT ITS REGULAR SESSION THIS 4th DAY OF October, 2023.

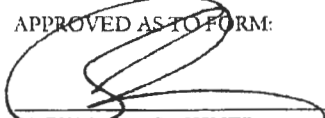

JOHN GUNTER, MAYOR

VOTE OF MAYOR AND COUNCILMEMBERS:

GUNTER	<u>aye</u>	CUMMINGS	<u>aye</u>
STEINKE	<u>aye</u>	WELSH	<u>aye</u>
SHEPPARD	<u>aye</u>	LONG	<u>aye</u>
HAYDEN	<u>aye</u>	COSDEN	<u>aye</u>

ATTESTED TO AND FILED IN MY OFFICE THIS 12th DAY OF October, 2023.


KIMBERLY BRUNS
CITY CLERK

APPROVED AS TO FORM:

ALEKSANDR BOKSNER
CITY ATTORNEY
res/Capital Purchases FY2024
MM

City of Cape Coral
 Detail Breakdown - FY2024 Capital Equipment, Fleet, Hardware and Software
 Resolution 266-23

48	\$ 40,000	A/C Units Rpl-Lift Stations	Utilities	400-36014-564101-36-70-535060-000-000-	Water & Sewer	Equipment
49	\$ 20,000	A/C Units Rpl-Southwest WRF	Utilities	400-36016-564101-36-70-535060-000-000-	Water & Sewer	Equipment
50	\$ 200,000	Backup generator/bypass pump	Utilities	400-36014-564101-36-70-535060-000-000-	Water & Sewer	Equipment
51	\$ 10,955	Replace 6" Ball Valve (1/yr)	Utilities	400-36011-564101-36-70-533060-000-000-	Water & Sewer	Equipment
52	\$ 46,000	A/C Units Rpl-SO RO	Utilities	400-36011-564101-36-70-533060-000-000-	Water & Sewer	Equipment
53	\$ 7,000	A/C Units Rpl-SO RO	Utilities	400-36011-564101-36-70-533060-000-000-	Water & Sewer	Equipment
54	\$ 35,000	Replace magnetic Flowmeters (multiple sizes)	Utilities	400-36011-564101-36-70-533060-000-000-	Water & Sewer	Equipment
55	\$ 45,000	Replace Ultrasonic Flowmeters (multiple sizes)	Utilities	400-36011-564101-36-70-533060-000-000-	Water & Sewer	Equipment
56	\$ 33,460	Replace VFD's Plant 1 & 2 Prod. Train (2/yr)	Utilities	400-36011-564101-36-70-533060-000-000-	Water & Sewer	Equipment
57	\$ 57,130	Replace Well Motors 50 HP w/motor leads (approx 5/yr)	Utilities	400-36011-564101-36-70-533060-000-000-	Water & Sewer	Equipment
58	\$ 35,230	Replace Well Pumps and Accessories(2/yr)	Utilities	400-36011-564101-36-70-533060-000-000-	Water & Sewer	Equipment
59	\$ 32,655	Wellfield VFD's 50 HP	Utilities	400-36011-564101-36-70-533060-000-000-	Water & Sewer	Equipment
60	\$ 11,693	Flow Meters for Chemical System	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment
61	\$ 20,710	Replace Ball Valves	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment
62	\$ 46,028	Replace Chemical Pumps 3/yr	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment
63	\$ 130,000	Replace High Service Pump	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment
64	\$ 57,130	Replace Well Motors 50 HP w/motor leads (approx 5/yr)	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment
65	\$ 35,396	Replace Well Pumps and Accessories (3/yr)	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment
66	\$ 33,458	Replacement Components for Multiple VFD's	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment
67	\$ 80,000	Vertical Sump Pump	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment
68	\$ 32,653	Wellfield VFD's 50 HP	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment
69	\$ 475,000	Replacement LIFT STATIONS Pumps	Utilities	400-36014-564101-36-70-535060-000-000-	Water & Sewer	Equipment
70	\$ 55,000	Replace Aeration Blower / Motor	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
71	\$ 22,000	Replace Chemical Feed Equipment	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
72	\$ 11,000	Replace Composite Sampler	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
73	\$ 16,500	Replace Odor Control Equipment	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
74	\$ 44,000	Replace Reuse Pump / Motor	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
75	\$ 33,000	Replace Service Water Motor / Pump	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
76	\$ 40,000	Replace Valves/ Actuator Motor COMBINE LINE	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
77	\$ 55,000	Replace VFD	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
78	\$ 55,000	Scada Server/ Plc Hardware Components	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
79	\$ 30,000	Spare/Replacement Electrical Circuit Breakers	Utilities	400-36015-564101-36-70-535060-000-000-	Water & Sewer	Equipment
80	\$ 30,750	Replace Bar Screen Equipment	Utilities	400-36016-564101-36-70-535060-000-000-	Water & Sewer	Equipment
81	\$ 333,250	Replace Pumps/Motors	Utilities	400-36016-564101-36-70-535060-000-000-	Water & Sewer	Equipment
82	\$ 51,250	Replace Valve /Actuator Motor & Controller	Utilities	400-36016-564101-36-70-535060-000-000-	Water & Sewer	Equipment
83	\$ 35,000	Replace VFD's	Utilities	400-36016-564101-36-70-535060-000-000-	Water & Sewer	Equipment
84	\$ 51,250	Replacement Air Compressor & Drier	Utilities	400-36016-564101-36-70-535060-000-000-	Water & Sewer	Equipment
85	\$ 51,250	Replacement R.A.S. Pumps Equipment	Utilities	400-36016-564101-36-70-535060-000-000-	Water & Sewer	Equipment
86	\$ 25,625	Scada Replacement Parts	Utilities	400-36016-564101-36-70-535060-000-000-	Water & Sewer	Equipment
87	\$ 25,625	Spare/Replacement Electrical Circuit Breakers	Utilities	400-36016-564101-36-70-535060-000-000-	Water & Sewer	Equipment
88	\$ 25,000	Replace Conveyor Belt Equipment	Utilities	400-36017-564101-36-70-535060-000-000-	Water & Sewer	Equipment
89	\$ 30,000	Sludge Grinder Pumps	Utilities	400-36017-564101-36-70-535060-000-000-	Water & Sewer	Equipment
90	\$ 20,000	New Water Quality Instrumentation	Utilities	400-36018-564101-36-70-535060-000-000-	Water & Sewer	Equipment
91	\$ 45,000	REHAB Adams Strainers all CPS	Utilities	400-36018-564101-36-70-535060-000-000-	Water & Sewer	Equipment
92	\$ 15,000	Replace Grinder Pumps	Utilities	400-36018-564101-36-70-535060-000-000-	Water & Sewer	Equipment
93	\$ 25,000	Replace VFD's (CPS)	Utilities	400-36018-564101-36-70-535060-000-000-	Water & Sewer	Equipment
94	\$ 70,000	Replacement Pump/Motor-COMBINE LINES	Utilities	400-36018-564101-36-70-535060-000-000-	Water & Sewer	Equipment
95	\$ 15,000	SCADA Equipment	Utilities	400-36018-564101-36-70-535060-000-000-	Water & Sewer	Equipment
96	\$ 2,500,000	NRO-14 VFD Replacement	Utilities	400-36012-564101-36-70-533060-000-000-	Water & Sewer	Equipment